



OCTOBER 12, 2020

HINO SAUDI ARABIA
TSUSHO JAMJOOM TRADING COMPANY
EXCLUSIVE WHOLE & RETAIL SALES OF HINO TRUCKS IN
SAUDI ARABIA

REQUEST FOR TECHNICAL PROPOSAL



Head Office & Jeddah Branch Project

Al-Muntazahat Dist. Makkah Old Road, Kilo 12, Jeddah,
Kingdom of Saudi Arabia



INTRODUCTION:

Client Briefing

Hino is a TOYOTA group company and the largest manufacturer of heavy and medium-duty trucks in Japan; Hino also manufactures a growing number of light-duty trucks. Hino has a large market share in Asian countries. Hino global operations also serve a growing range of customers in North America & in other regions.

In 1972, Toyota Tsusho began exporting Hino trucks to Saudi Arabia, partnering with the Jamjoom Vehicles & Equipment "JVE" as a local Hino distributor. The newly established company, Tsusho Jamjoom Trading Company, a joint venture between Jamjoom a well-known customer trusted brand and Toyota Tsusho's after-sales service know-how developed through its global automobile business.

Project Briefing

Project is located in Jeddah, KSA with a total plot area of 7,985.00 Sq.M which includes the followings:

- An admin building including Spare Parts Warehouse with total area 1,692.00 Sq.M (for ground & first floor).
- Maintenance area with total area 820 Sq.M.
- Painting area with total area 137 Sq.M.
- Utility area with total area 205 Sq.M.
- Training area with total area 300 Sq.M.



INVITATION: We have the pleasure to invite you among other Contractors to prepare and submit Technical Proposals for the contracting services for HINO project in Jeddah, Kingdom of Saudi Arabia.

CONFIDENTIALITY: The following issues shall be extremely confidential and respected:

All information, Drawings, Data, Schedules and/or any materials, which will be:

- Included in or attached to this *RFTP* and/or,
- Sent, handed, mailed, e-mailed and/or
- Written in letters, correspondences, notes and/or
- Mentioned through meetings, discussions, phone calls, messages and/or any other means of contacts starting from the date of receiving this *RFTP* and its attachments until final hand over and operation of this project, are considered of the highest degree of confidentiality. The consultants shall not disclose duplicate, copy, distribute or use any of the aforementioned materials or release any information to any other person or entity without a written permission from the Client.

OWNERSHIP OF ENQUIRY DOCUMENTS: The enquiry documents are, and shall remain the property of the Client and are transmitted to the bidder solely for the purpose of preparing and submitting a proposal in accordance therewith. Bidders shall maintain confidentiality of the enquiry documents and will not release the same to any third party for any purpose other than obtaining quotations directly relating to their proposal.

REQUIRED DOCUMENTS FOR TECHNICAL EVALUATION:

- Company Registration
- Saudization Certificate
- Manpower Resources
- Company Classification
- Automotive Projects
- Accomplished Projects
- On-going Projects
- Equipment Resources
- Company Organizational Chart
- Technical Org Chart
- Company Profile
- Balance Sheet Last 3 Years



SCOPE OF WORKS:

- Construction (Turnkey) Project.

TIME SCHEDULE:

- 8 - 9 Months.

PAYMENT TERMS:

- Upon the agreement later

PROPOSAL SUBMISSION:

- The Contractors shall submit their required Technical documents during from 9:00 AM to 4:00 PM **NO later** than **Thursday, Oct. 22nd, 2020** addressed to **Mr. Asim Hassoubah**, Corporate Director, Tsusho Jamjoom Trading Co., Kilo 5, 7942 Bab Ali 22335, Al Nuzlah Alsharqiya, Jeddah, K.S.A



DISCLAIMER

(1) The information contained in this **Request for Technical Proposal** document (the "RFTP") or subsequently provided to Applicant(s), whether verbally or in documentary or any other form, by or on behalf of the Employer or any of its employees or advisors, is provided to Applicant(s) on the terms and conditions set out in this RFTP and such other terms and conditions subject to which such information is provided.

(2) This RFTP is not an agreement and is neither an offer nor invitation by the Employer to the prospective Applicants or any other person. The purpose of this RFTP is to provide interested parties with information that may be useful to them in the formulation of their application for qualification pursuant to this RFTP (the "Application"). This RFTP includes statements, which reflect various assumptions and assessments arrived at by the Employer in relation to the Contract. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This RFTP may not be appropriate for all persons, and it is not possible for the Employer, its employees or advisors to consider the investment objectives, financial situation and particular needs of each party who reads or uses this RFTP. The assumptions, assessments, statements and information contained in this RFTP may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments, statements and information contained in this RFTP and obtain independent advice from appropriate sources.

(3) Information provided in this RFTP to the Applicant(s) is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Employer accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on law expressed herein.

(4) The Employer, its employees and advisors make no representation or warranty and shall have no liability to any person, including any Applicant or Bidder, under any law, statute, rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this RFTP or otherwise, including the accuracy, adequacy, correctness, completeness or reliability of the RFP and any assessment, assumption, statement or information contained therein or deemed to form part of this RFTP or arising in any way with pre-qualification of Applicants for participation in the Bidding Process.

(5) The Employer also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any Applicant upon the statements contained in this RFTP.

(6) The Employer may, in its absolute discretion but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this RFTP.

(7) The issue of this RFTP does not imply that the Employer is bound to select and short-list pre-qualified Applications for Bid Stage or to appoint the selected Bidder, as the case may be, for the Contract and the Employer reserves the right to reject all or any of the Applications or Bids without assigning any reasons whatsoever.

(8) The Applicant shall bear all its costs associated with or relating to the preparation and submission of its Application including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Employer or any other costs incurred in connection with or relating to its Application. All such costs and expenses will remain with the Applicant and the Employer shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the Application, regardless of the conduct or outcome of the Bidding Process

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